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Press release

**Crédit Agricole CIB and Indosuez Wealth Management launch
joint Private Investment Banking division**

Crédit Agricole CIB and Indosuez Wealth Management are proud to announce the creation of Private Investment Banking, a new division dedicated to supporting ultra-high net worth individuals and family holdings worldwide. As part of the launch of the new division, Silvia Calvello was appointed Global Head of Private Investment Banking. Silvia was previously a Senior Banker for Large French Clients and the Coverage Global Head of the Consumer Goods, Retail and Business Services sector at Crédit Agricole CIB.

Combining the global expertise of senior investment bankers and private bankers, Private Investment Banking will leverage Crédit Agricole CIB and Indosuez Wealth Management's service offerings, as well as the capabilities of the whole Crédit Agricole group. The division will operate globally, with the support of Crédit Agricole group's international ecosystem, active in more than 45 countries.

This initiative is fully in line with the Crédit Agricole's Client Project. It aims at supporting family holdings and their shareholders in implementing their long-term strategies by taking advantage of the group's network and the synergies between corporate and investment banking and wealth management.

Silvia Calvello, Global Head of Private Investment Banking, commented: *"Ultra-high net worth individuals and family holdings stand out for their increasingly sophisticated expectations: our goal is to meet these expectations. Private Investment Banking aims at being a source of new ideas and opportunities to support family holdings in their development. Our objective is fully in line with Crédit Agricole group's client, human and social project"*.

Didier Gaffinel, Global Head of Coverage and Investment Banking within Crédit Agricole CIB, added: *"Family-owned companies have demonstrated their strength, resilience and forward-looking approach, even in a very uncertain environment. By making the most of the synergies between investment banking and wealth management, Private Investment Banking will allow us to be even closer to family holdings and to better and more proactively support their needs"*.

Pierre Masclet, Deputy Chief Executive Officer of the Indosuez Wealth Management group, concluded: *"This new division dedicated to family holdings adds a new dimension to the cooperation between Indosuez Wealth Management and Crédit Agricole CIB. Thanks to the combination of our skills and expertise, we are able to meet the expectations of family holdings and their shareholders and to be at their side at every stage of the development of their wealth"*.

Biography

Silvia Calvello started her career as a consultant in the Oil & Gas sector, and later becoming Executive Associate of the Italian Minister of Industry on these matters. She joined the M&A department of the ENI group in 1996, before moving in 1999 to the Corporate Finance department of UBS in London. In 2003 she joined Crédit Agricole CIB where she held different positions, both in Italy and in France. Silvia Calvello holds an MBA from Cranfield School of Management and a Certificate in Corporate Governance from INSEAD.

[Consult her LinkedIn profile.](#)

Press contacts:

Crédit Agricole CIB - Maryse Dournes : +33 1 41 89 89 38 / maryse.dournes@ca-cib.com

Indosuez– Melinda Raverdy : +41 58 321 9597 / melinda.raverdy@ca-indosuez.ch

About Crédit Agricole Corporate and Investment Bank (Crédit Agricole CIB)

Crédit Agricole CIB is the corporate and investment banking arm of Credit Agricole Group, the 12th largest banking group worldwide in terms of tier 1 capital (The Banker, July 2020). Nearly 8,400 employees across Europe, the Americas, Asia-Pacific, the Middle East and Africa support the Bank's clients, meeting their financial needs throughout the world. Crédit Agricole CIB offers its large corporate and institutional clients a range of products and services in capital markets activities, investment banking, structured finance, commercial banking and international trade. The Bank is a pioneer in the area of climate finance, and is currently a market leader in this segment with a complete offer for all its clients. For more information, please visit www.ca-cib.com



About Indosuez Wealth Management

Indosuez Wealth Management is the global wealth management brand of Crédit Agricole group, ranked 12th in the world in terms of tier one capital (The Banker - July 2020, based on results at the end of 2019). Shaped by more than 140 years of experience supporting families and entrepreneurs around the world, Indosuez Wealth Management offers a tailor-made approach that allows our clients to build, manage, protect and pass on their wealth according to their goals and ambitions. Its teams take a comprehensive view and provide expert advice and exceptional service, offering a wide range of services for the management of both personal and business assets. Renowned for its international reach combined with a human scale, Indosuez Wealth Management has 3,160 employees in 13 locations around the world, in Europe (Belgium, France, Italy, Luxembourg, Monaco, Spain and Switzerland), Asia-Pacific (Hong Kong SAR, New Caledonia and Singapore), the Middle East (United Arab Emirates) and the Americas (Brazil, Miami and Uruguay).

With 132.1 billion euros in assets under management (as at 31/12/2019), Indosuez Wealth Management is one of the global leaders in wealth management. For further information: www.ca-indosuez.com

